## Annual Salary Report

For additional information, please contact
Jeanette Janota, Surveys \& Analysis American Speech-Language-Hearing Association

Rockville, MD 20850
800-498-2071, ext. 8738
jianota@asha.org

## Contents

Executive Summary ..... 1
Salaries .....  2
Salary Basis .....  2
Employment Status .....  3
Overall Average Salary ..... 3
Function ..... 3
Type of Facility ..... 4
Geographic Region ..... 4
Total Years of Experience ..... 5
Variables That Were Not Predictors of Annual Salary ..... 5
Student Debt ..... 5
Survey Notes and Methodology ..... 6
Response Rate ..... 6
Suggested Citation ..... 6
Survey Reports ..... 7
Resources ..... 7
Additional Information ..... 7
Thank You ..... 7
Appendix: State Listings and Data Tables ..... 8
Regions of the Country ..... 9
Table 1: Employment Status ..... 10
Table 2: Annual Salary, by Type of Facility ..... 11
Table 3: Annual Salary, by Function ..... 12
Table 4: Median Annual Salary, by Region of the Country ..... 13
Figures
Figure 1: Salary Basis ..... 2
Figure 2: Employment Status of SLPs Who Earn an Annual Salary ..... 3
Figure 3: Median Annual Salary, by Type of Facility ..... 4
Figure 4: Median Annual Salary, by Geographic Region ..... 4
Figure 5: Median Annual Salary, by Total Years of Experience ..... 5

## Executive Summary

The American Speech-Language-Hearing Association (ASHA) conducted a survey of speech-language pathologists (SLPs) in the spring of 2019. The survey was designed to provide information about health care-based service delivery and to update and expand information gathered during previous SLP Health Care Surveys. The results are presented in a series of reports.

This report addresses only questions on the survey pertaining to annual salaries. Data are drawn from six types of health care facilities: general medical, Veterans Affairs (VA), and long-term acute care (LTAC) hospitals; home health agencies or clients' homes; outpatient clinics or offices; pediatric hospitals; rehabilitation (rehab) hospitals; and skilled nursing facilities (SNFs).

## Highlights

- $34 \%$ of respondents received an annual salary.
- The median annual salary was $\$ 78,000$.
- The median annual salaries were $\$ 74,000$ for clinical service providers and $\$ 100,000$ for administrators or supervisors.
- The lowest and highest median annual salaries by various predictor variables were as follows:

By facility type:

- $\$ 73,500$ in outpatient clinics or offices
- $\$ 95,000$ in SNFs

By geographic region:

- $\$ 73,520$ in the Midwest
- $\$ 85,000$ in the West

By years of experience:

- $\$ 66,000$ for SLPs with 1-3 years of experience
- $\$ 100,000$ for SLPs with 19-21 years of experience
- The median student debt for SLPs in health care who earned an annual salary and reported some debt was $\$ 40,000$.


## Salaries

Salary Basis

The SLPs who responded to the survey demonstrated diversity in both salary basis (annual/hourly/per visit) and status (full time/part time). In addition, differences in function, facility, region of the country, and other similar characteristics had an impact on their wages.


Of the SLPs who responded to the ASHA 2019 Health Care Survey, 34\% reported that they received primarily an annual salary. The remainder were paid primarily on a per-hour or per-visit basis (see Figure 1).

Figure 1: Salary Basis


Note. $n=2,160$.

Employment Status

Overall Average Salary

Among all the respondents, 70\% worked full time. However, among those who earned an annual salary, $91 \%$ worked full time (see Figure 2 and Appendix, Table 1).

Figure 2: Employment Status of SLPs Who Earn an Annual Salary


Note. $n=738$.

The overall median salary for SLPs who were employed full time and who worked in a health care facility was $\$ 78,000$ (see Appendix, Table 2).

Traditionally, ASHA has reported median salaries as a function of various demographic characteristics: facilities, years of experience, region of the country, and others. A minimum of 25 individuals must have answered a particular question for the relevant data to be presented.

The median full-time annual salary for SLPs who were primarily clinical service providers was $\$ 74,000$. The median ranged from a low of $\$ 70,000$ for those in outpatient clinics or offices to a high of $\$ 77,047$ for SLPs in general medical, VA, and LTAC hospitals (see Appendix, Table 3).

The median full-time annual salary for SLPs who were primarily administrators or supervisors was $\$ 100,000$. By facility, their median salaries were $\$ 90,000$ in outpatient clinics or offices and $\$ 102,000$ in SNFs. The numbers of respondents in other facility types were insufficient to provide data; those facility types are general medical, VA, and LTAC hospitals; rehab hospitals; pediatric hospitals; and home health agencies or clients' homes.

Type of Facility
Median full-time salaries for SLPs who were paid primarily an annual salary ranged from $\$ 73,500$ for those who worked in outpatient clinics or offices to $\$ 95,000$ for SLPs employed in SNFs (see Figure 3 and Appendix, Table 2).


Note. $n=619$.

Geographic Region

The median salary was highest in the West $(\$ 85,000)$ and lowest in the Midwest ( $\$ 73,520$; see Figure 4 and Appendix, Table 4).


Note. $n=628$.

Total Years of Experience

Variables That Were Not Predictors of Annual Salary

Salaries increased with experience, although not in a straight line.
Median annual salaries ranged from $\$ 66,000$ for SLPs with 1-3 years of experience to $\$ 100,000$ for those with 19-21 years of experience (see Figure 5).


Note. $n=611$.

Variables that did not predict salary amounts were as follows:

- $\operatorname{Sex}(p=.138)$
- Population density ( $p=.397$ )
- Number of locations where SLPs were employed $(p=.574)$
- Number of employers they worked for ( $p=.889$ ).

Also, there were too few respondents with a doctoral degree $(n=15)$ to report differences related to highest degree earned.

The median student debt for SLPs who were employed in health care, earned an annual salary, and reported having some student debt was $\$ 40,000$; the mean (average) was $\$ 53,958(n=234)$.

## Survey Notes and Methodology

The ASHA SLP Health Care Survey has been fielded in odd-numbered years since 2005 to gather information of interest to the profession. Members, volunteer leaders, and staff rely on data from the survey to better understand the priorities and needs of SLPs.

The survey was fielded in February 2019 to a random sample of 4,500 ASHA-certified SLPs who were employed in health care settings in the United States. Half of each group was randomly assigned to a control group to receive cover letters with the chief executive officer's full signature, and half received letters signed with only her first name. Everyone also received an electronic "be-on-the-lookout-for" message sent 2 days before the mailing of the first letter. Second (March) and third (April) mailings followed, at approximately 3 - or 4-week intervals.

The sample was a random sample, stratified by type of facility and by private practice. Small groups, such as pediatric hospitals, were oversampled. Weighting was used when presenting data to reflect the actual distribution of SLPs in each type of facility within ASHA.

Of the original 4,500 SLPs in the sample, 1 was deceased, 2 were retired, 14 had incorrect postal addresses, 39 were employed in other types of facilities, 7 were not employed in the profession, and 4 were ineligible for other reasons, leaving 4,433 possible respondents. The actual number of respondents was 2,232 , resulting in a $50.3 \%$ response rate. The results presented in this report are based on responses from those 2,232 individuals.

American Speech-Language-Hearing Association. (2017). ASHA 2019 SLP Health Care Survey: Annual salary report. Retrieved from www.asha.org.

## Survey Reports

## Resources

## Additional Information

## Thank You

Results from the ASHA 2019 SLP Health Care Survey are presented in a series of reports at www.asha.org:

- Survey Summary
- Caseload Characteristics
- Workforce
- Practice Issues
- Annual Salaries
- Hourly and Per-Visit Wages
- Survey Methodology, Respondent Demographics, and Glossary

Salary data may also be available from other sources, such as state associations and state departments of labor. Suggested websites include the following:

## www.bls.gov/ooh/healthcare/speech-language-pathologists.htm

www.bls.gov/oes/current/oes291127.htm

For additional information regarding the ASHA 2019 SLP Health Care Survey, please contact Monica Sampson, director, Health Care Services in Speech-Language Pathology, 800-498-2071, ext. 5686, msampson@asha.org; or Rebecca Politis, associate director, Health Care Services in Speech-Language Pathology, 800-498-2071, ext. 5679, rpolitis@asha.org.

ASHA would like to thank the SLPs who completed the ASHA 2019 SLP Health Care Survey. Reports like this one are possible only because people like you participate.

Is this information valuable to you? If so, please accept invitations to participate in other ASHA-sponsored surveys and focus groups. You are the experts, and we rely on you to provide data to share with your fellow members. ASHA surveys benefit you.


## Appendix: State Listings and Data Tables

Regions of the Country

Northeast

- Middle Atlantic
- New Jersey
- New York
- Pennsylvania
- New England
- Connecticut
- Maine
- Massachusetts
- New Hampshire
- Rhode Island
- Vermont

South

- East South Central
- Alabama
- Kentucky
- Mississippi
- Tennessee
- South Atlantic
- Delaware
- District of

Columbia

- Florida
- Georgia
- Maryland
- North Carolina
- South Carolina
- Virginia
- West Virginia
- West South Central
- Arkansas
- Louisiana
- Oklahoma
- Texas

Midwest

- East North Central
- Illinois
- Indiana
- Michigan
- Ohio
- Wisconsin
- West North Central
- Iowa
- Kansas
- Minnesota
- Missouri
- Nebraska
- North Dakota
- South Dakota

West

- Mountain
- Arizona
- Colorado
- Idaho
- Montana
- Nevada
- New Mexico
- Utah
- Wyoming
- Pacific
- Alaska
- California
- Hawaii
- Oregon
- Washington


## Table 1: Employment Status



## Table 2: Annual Salary, by Type of Facility

| Q. 13 Including bonuses, what is your gross annual income before deductions for your main job? Analyses limited to respondents who met the following criteria: <br> * CCC-SLP <br> * Employed full time <br> * Paid primarily an annual salary <br> * Annual salary of at least \$1 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Facility Type |  |  |  |  |  |  |
| Annual Income | All Facility Types ( $n=630$ ) | General <br> Medical/VA/ <br> LTAC <br> Hospital <br> $(n=106)$ | Home Health/ Client's Home ( $n=76$ ) | Outpatient Clinic/Office ( $n=262$ ) | Pediatric <br> Hospital $(n=31)$ | Rehab Hospital ( $n=79$ ) | Skilled <br> Nursing <br> Facility <br> ( $n=65$ ) |
| 25th percentile | \$67,000 | \$71,000 | \$62,500 | \$62,000 | \$68,493 | \$70,000 | \$80,000 |
| 50th percentile (Median) | \$78,000 | \$85,798 | \$76,000 | \$73,500 | \$78,000 | \$79,000 | \$95,000 |
| 75th percentile | \$92,000 | \$98,000 | \$90,000 | \$86,200 | \$90,000 | \$90,000 | \$105,000 |
| Mean | \$81,560 | \$85,913 | \$79,058 | \$77,377 | \$82,675 | \$80,697 | \$93,977 |
| Standard deviation | \$28,957 | \$19,540 | \$23,217 | \$37,298 | \$22,636 | \$16,957 | \$17,315 |
| Mode | \$70,000 | \$100,000 | \$65,000 | \$70,000 | \$80,000 | \$75,000 | \$100,000 |
|  |  | Statistical significance: $F(5,613)=4.2, p=.001$ <br> Conclusion: There is adequate evidence from the data to say that the means vary by facility type. |  |  |  |  |  |

## Table 3: Annual Salary, by Function

| Q. 13 Including bonuses, what is your gross annual income before deductions for your main Analyses limited to respondents who met the following criteria: <br> * CCC-SLP <br> * Employed full time <br> * Paid primarily an annual salary <br> * Annual salary of at least \$1 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Percentile | All Facility Types | General Medical/VA/ LTAC Hospital | Home Health/ Client's Home | Outpatient Clinic/Office | Pediatric Hospital | Rehab Hospital | Skilled Nursing Facility |
| Primarily Clinical Service Provider |  |  |  |  |  |  |  |
|  | $n=476$ | $n=85$ | $n=65$ | $n=204$ | $n=27$ | $n=66$ | $n=21$ |
| 25th | \$64,000 | \$70,000 | \$60,000 | \$60,000 | \$68,000 | \$69,000 | $n<25$ |
| 50th (Median) | \$74,000 | \$77,047 | \$73,000 | \$70,000 | \$73,000 | \$75,762 |  |
| 75th | \$86,000 | \$94,000 | \$89,000 | \$80,000 | \$85,000 | \$85,312 |  |
| Primarily Administrative or Supervisory |  |  |  |  |  |  |  |
|  | $n=125$ | $n=18$ | $n=10$ | $n=45$ | $n=3$ | $n=12$ | $n=33$ |
| 25th | \$84,000 | $n<25$ | $n<25$ | \$81,000 | $n<25$ | $n<25$ | \$87,500 |
| 50th (Median) | \$100,000 |  |  | \$90,000 |  |  | \$102,000 |
| 75th | \$110,000 |  |  | \$110,000 |  |  | \$110,000 |

## Table 4: Median Annual Salary, by Region of the Country

| $\text { Q. } 13 \text { Inc }$ | bon <br> ses <br> CCC <br> Emp <br> Paic <br> Ann | ses, wha ited to SLP oyed full primarily al salary |  | gross dents wh <br> nual sala <br> east \$1 | nual met | come be follow | ore d g cri | ductions f ria: | or y | ur main |  | dians) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region |  | cility es |  | neral <br> cal/VA/ <br> TAC <br> spital | Hom Clien | Health/ <br> s Home |  | patient /Office |  | iatric spital |  | hab spital |  | illed <br> rsing <br> cility |
|  | $n$ | Salary | $n$ | Salary | $n$ | Salary | $n$ | Salary | $n$ | Salary | $n$ | Salary | $n$ | Salary |
| Northeast | 129 | \$78,000 | 26 | \$89,000 | 19 |  | 38 | \$75,000 | 5 |  | 27 | \$79,000 | 12 |  |
| Midwest | 161 | \$73,520 | 28 | \$80,000 | 10 |  | 71 | \$70,000 | 11 |  | 17 | $n<25$ | 20 |  |
| South | 249 | \$79,000 | 44 | \$88,000 | 33 | \$80,000 | 104 | \$70,000 | 9 |  | 28 | \$79,000 | 29 | \$95,000 |
| West | 89 | \$85,000 | 7 | $n<25$ | 14 | $n<25$ | 50 | \$85,000 | 6 |  | 7 | $n<25$ | 3 | $n<25$ |

Northeast: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont
Midwest: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin
South: Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia

West: Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

