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Is the reimbursement you're receiving enough for your audiology practice?

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Vanderbilt Bill Wilkerson Center

Department of Hearing and Speech Sciences
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Documentation

If there is no documentation: You did not do the test!

If you billed and did not document, it is fraud!

Reimbursement Quiz

Select the best reimbursement rate from the following choices:

A) 200% of Medicare fee schedule

B) 100% of billed charges

C) 100% of reasonable and customary

D) Cost plus $50

E) Unable to tell with the information given

What is “good” reimbursement?

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Data is Power

The Basics

Impact of Decreased Revenue

What do I need to know?

Factors to Consider

Do you have a plan?

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Plans

Business	Financial	Marketing
Strategic	Personal	Contingency

Elements of a Plan: Goals

Cost